

**Appendix 5**  
**Operational Revenue Costs**

<b>Arbour Park - CSF</b>		<b>Leisure Centre</b>		<b>Ice Arena</b>	
<b>Expenditure</b>	<b>££</b>		<b>££</b>		<b>££</b>
Salaries and wages	£ 115,408	Salaries and wages	£ 915,979	Salaries and wages	£ 407,725
Total premises	£ 75,254	Total premises	£ 525,002	Total premises	£ 364,401
Advertising and marketing	£ 18,574	Advertising and marketing	£ 48,834	Advertising and marketing	£ 37,165
Total other costs	£ 4,728	Total other costs	£ 58,696	Total other costs	£ 70,484
Total costs of goods sold	£ 12,895	Total costs of goods sold	£ 150,328	Total costs of goods sold	£ 82,731
Total OHP and VAT	£ 14,739	Total OHP and VAT	£ 307,228	Total OHP and VAT	£ 135,596
<b>TOTAL</b>	<b>£ 241,598</b>	<b>TOTAL</b>	<b>£ 2,006,067</b>	<b>TOTAL</b>	<b>£ 1,098,102</b>
<b>Income</b>					
Pitch income	£ 127,205	Sports Hall	£ 110,923	Ice Rink	£ 860,789
Conference and banqueting	£ 34,200	Health & Fitness	£ 1,321,676	Other income	£ 9,177
Bar	£ 35,878	Swimming	£ 711,228	Café	£ 87,656
Vending	£ 16,083	Café	£ 171,803	Vending	£ 52,594
Function Room	£ 21,320	Vending	£ 85,902	Retail	£ 9,900
Advertising and sponsorship	£ 1,051	Retail	£ 21,475	Rental Income	£ 21,780
Other income	£ 8,930	Other income	£ 10,000	Other Activity	£ 88,047
<b>TOTAL</b>	<b>£ 244,667</b>	<b>TOTAL</b>	<b>£ 2,433,007</b>	<b>TOTAL</b>	<b>£ 1,129,943</b>
<b>NET Surplus</b>	<b>£ 3,069</b>	<b>NET Surplus</b>	<b>£ 426,940</b>	<b>NET Surplus</b>	<b>£ 31,841</b>